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# Rail Freight for Urban Logistics: Dream or Reality?



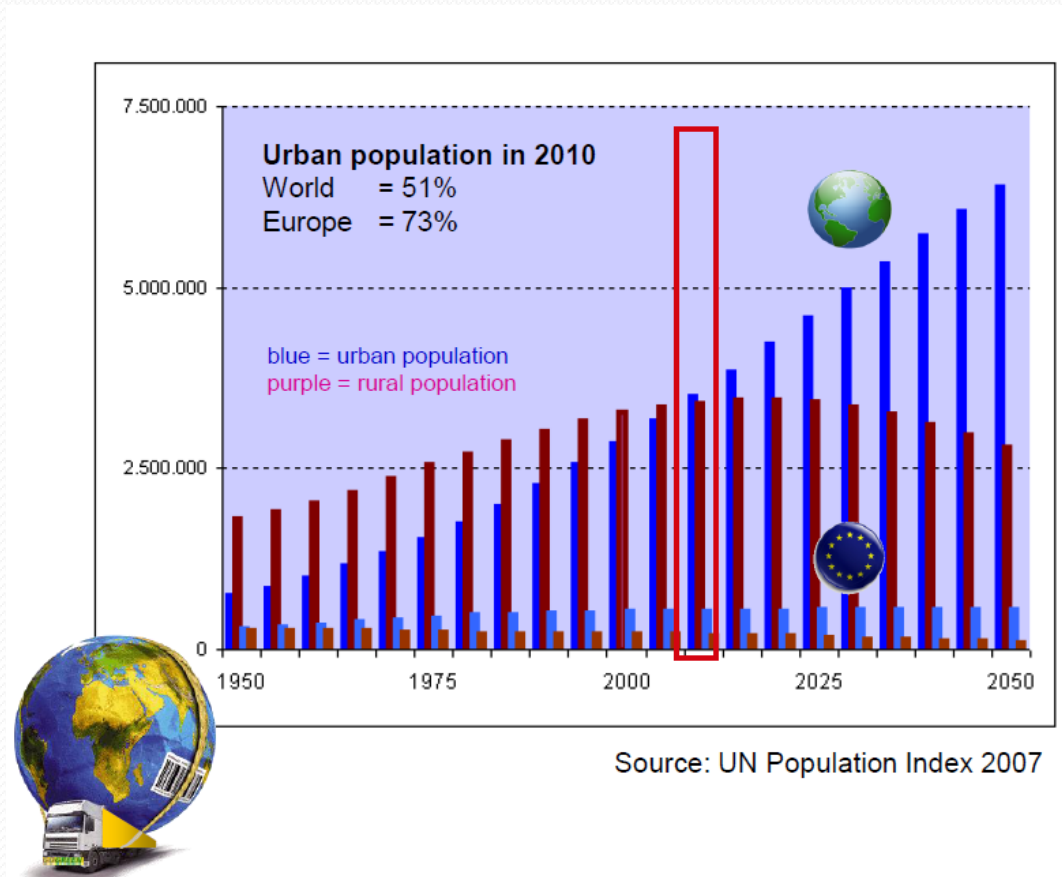
Sustainable City Logistics Conference  
Copenhagen 30.11.2010

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- City logistics today
- Rail freight: mismatch between market needs and existing rail freight paradigm
- New innovative rail freight paradigm (dream & reality)
  - Vehicle
  - Transhipment technologies
  - Access to vacant rail infrastructure
- New Rail freight paradigm and **city logistics !**
- Concussions

# Increasing Importance of City Logistics - Growth of Urban Population

- Urban population (2010):
  - Europe 73%
  - World 51%
- Expected **trend of development**:
  - Further **growth**
  - **22 megacities by 2020**
- Expected **increase in demand for personal and goods mobility in urban areas**



# City Logistics today

- Municipality of **1 000 000** inhabitants:
  - **2300** delivery **addresses**
  - **9000** suppliers
  - **Suppliers** responsible for **transport and deliveries**
  - On average:
    - **3-4** deliveries/day per customer or
    - **15-20** per week

*Source: DB Schenker, Ingvar Nilsson, Sustainable city logistics, Future Urban transports, Goeteborg 2009*

# City logistics today - Impact of Commercial Vehicles in Urban Areas

- **Commercial vehicles** in urban areas account for:
  - **10%** of traffic **volume**
  - **40%** of **energy** use and
  - **50%** of pollutant **emissions**

# City logistics today - current state

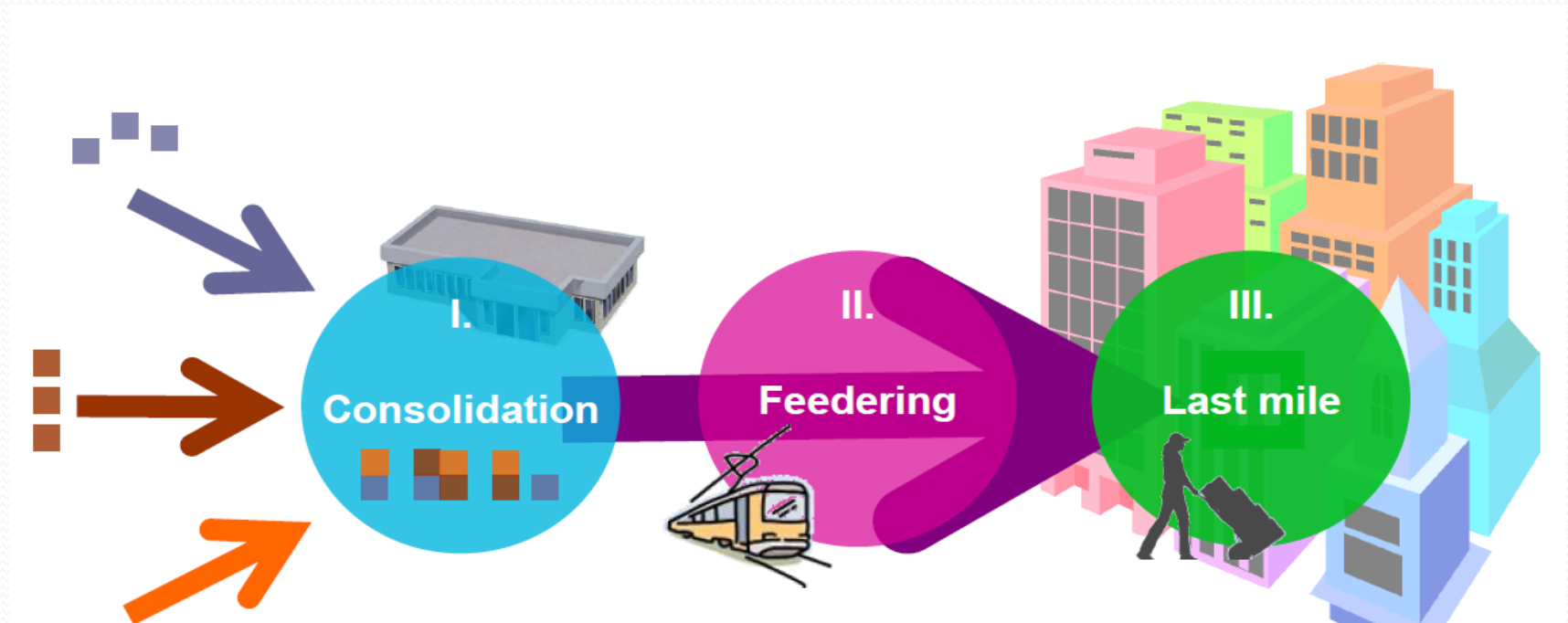
- **City delivery costs:**
  - **50% (and more)** of the **total costs** in the logistics networks
  - **Logistics operators** aim to **optimise the efficiency** of city logistics operations in **all respects** in order to:
    - **reduce trips and congestion**
    - **save costs**
    - to minimise **emissions**

# City Logistics today e.g. City of Paris

- **2,2 million** inhabitants
- **32 million ton** of city transport /year
  - 1 mil. ton railways (3%)
  - 2,5 mil. ton waterways (7,8%)
  - **28.5 mil. ton /road (89 %)**
- **Great potential for railways !!**
  - **Provided the appropriate technology is developed and applied !**

*Source: Bestufs, Amsterdam, 2005*

# City Logistics - Core Strategic Development Elements





# City logistics – consolidation (centres)

- **Bundling of individual shipments !**
  - **Shipments are consolidated:**
    - to maximise **vehicle utilisation** on the "last mile" and
    - to make a **reduced** number of **deliveries** at agreed times (**partially train**)
    - Typical savings of more **than 70%** of the original delivery possible
  - **Consolidation before final distribution is common practise for:**
    - **intra-logistics** in industrial compounds, e.g. automotive, chemical, construction, airports (**train ?**)
  - **full loads and express items are not consolidated (**train ?**)**

# City logistics - feeding

- **Collective transfer of consolidated volumes into city area**
- Bundled shipments can be transferred **collectively** from a **consolidation centre** into the city area with:
  - trucks, trams, **rail** or barges
- **Direct delivery of full loads to large receivers** (retail outlets), or
  - **drop-off at transfer points** from where final delivery is made to small receivers

# City logistics - feeding

- **Examples for collective feeding** to urban areas:
  - Monoprix **shuttle train** for supermarkets in **Paris**,
  - **VW Cargo Tram** in Dresden
- **Challenges:**
  - generation of **steady volumes** and
  - availability and affordability of **urban space** for loading ramps and **transfer points**
- **Great potential for innovative rail freight solutions !**
  - Sidings, railway tracks,....

# City logistics - last mile solutions

- **Local distribution** from **transfer point** to **end receiver** (**not for rail**)
- **Traditional deliveries** can be augmented with **new practises** to cope with accessibility and availability constraints
- **Self collection by receiver** at attended **pickpoints**
  - or from unattended lockerboxes (DHL Packstation)

# Rail Freight

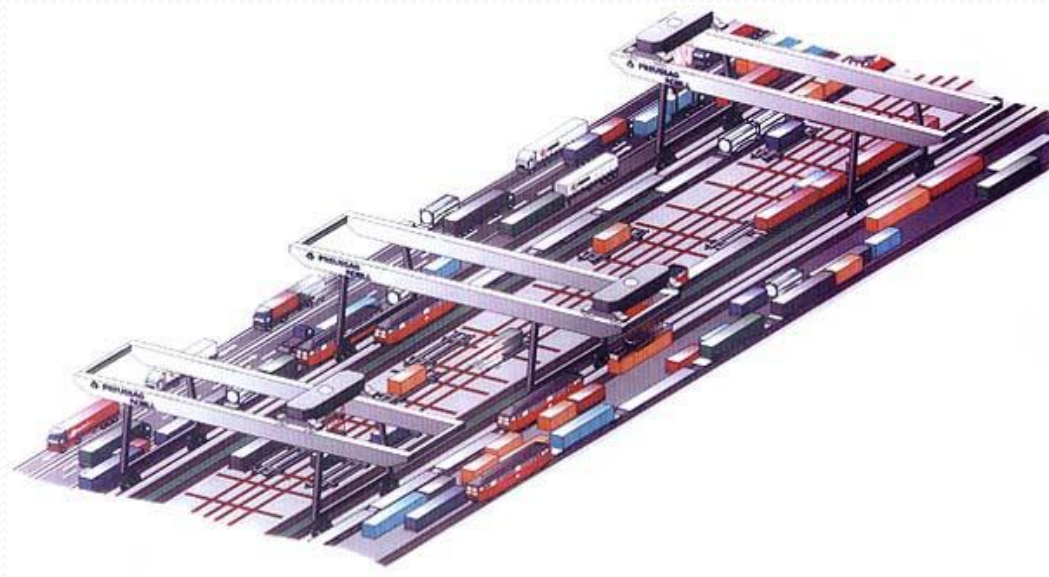
- **Mismatch:**
  - Freight Market **Needs** and
  - **Existing rail** freight paradigm

# Existing Rail Freight Paradigm

- **large** volumes of **low value** goods,
- **long** distances (over 500 km)
- **fixed** schedules,
- long trains, (**1000-1500 tons**, shunting and marshalling required)
- **powerful** locomotives, (front power)
- relatively **slow freight** trains

# Existing Rail Freight Paradigm

- large investments & capacities
  - large shunting areas for classical terminals
  - large specialized terminals for intermodal transport etc.



# Freight Market Requirements

- **Door to door** services
- **Smaller** quantities
- More **frequent** deliveries
- **Shorter** delivery **time windows**

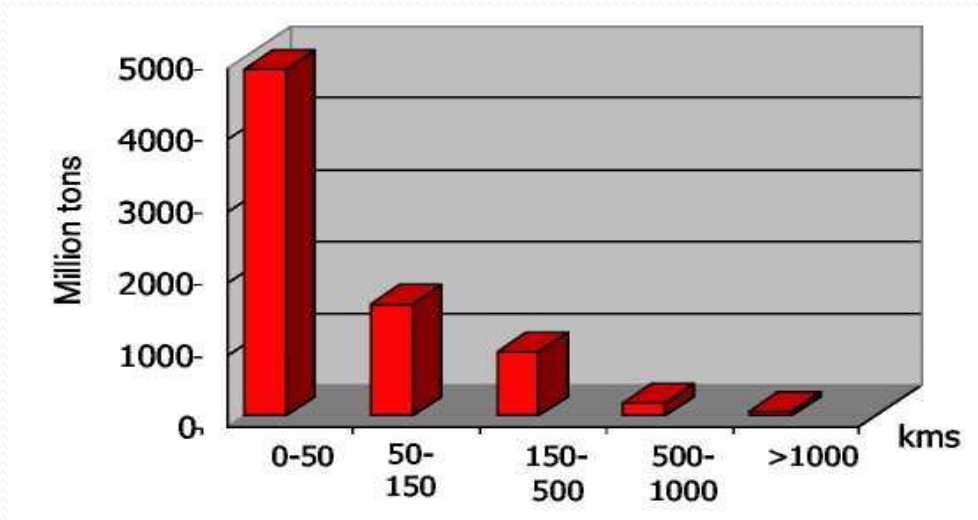


# Freight Market Requirements

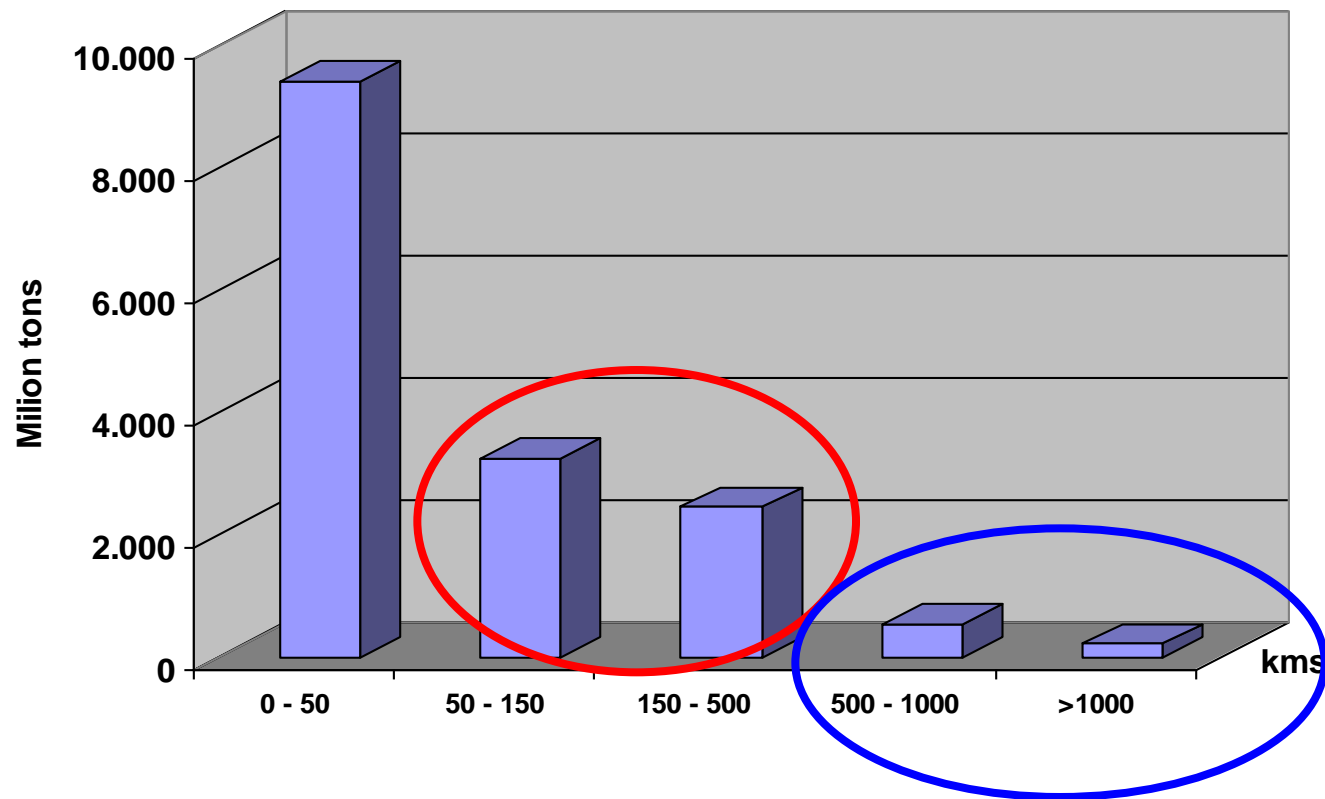
- JIT deliveries:
  - lean manufacturing,
  - **min. stock** management policy ...
- Flexibility
- Availability
- Reliability
- Low risk...

# Freight Market Requirements

- The distance structure of the freight transport market needs:
  - Prevailing **Shorter** transport distances
  - Railways –over 500 km



# RAIL FREIGHT MARKET POTENTIAL



Source:: EUROSTAT

# Market Niches For the Rail Freight Services

- **Urban** transport
- **Regional** and **local** transport, (**feeder** lines)
- Market **niches**:
  - **valuable** goods,
  - **perishable** goods
  - **small** consignments,
  - In (general) shorter **distances**...

# What is Needed for The new Market Niches

## The New Rail Freight Paradigm !

- **Innovative train concept:**
  - **Competitive** with road vehicles **performance**
  - Comparable with road vehicle **costs**
- Innovative **transhipment** technologies

# The New Rail Freight Paradigm: What is Needed?

- **Free access** to the vacant rail infrastructure
- **Equal train running priority of:**
  - **Passenger** trains and
  - **Freight** transport (JIT, valuable and time sensitive goods)
- **Approved vehicles** – available on demand of customers  
(**Standardised** vehicles)

# The New Rail Freight Paradigm: What is Needed?

- Dream .....

# The New Rail Freight Paradigm: The Train

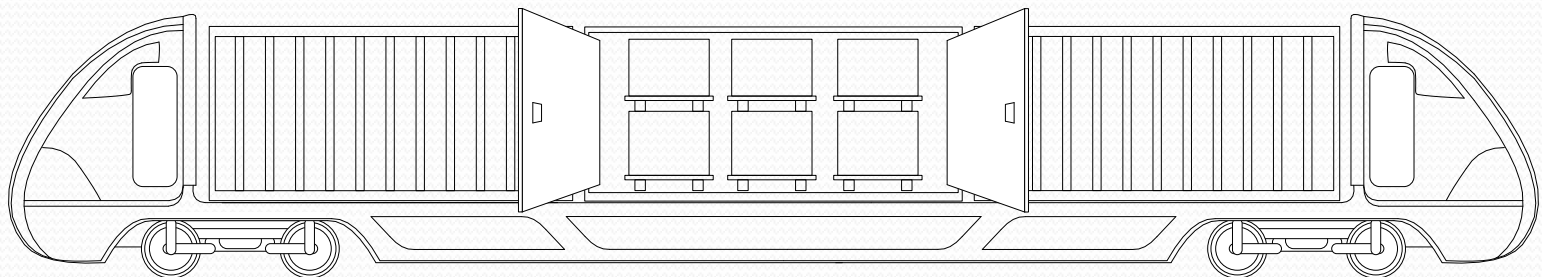
## Ideal technological solution:

- a combination of the **truck** (high flexibility)
- **on the rail** (mass production), which is:
  - self-propelled,
  - **fast** moving “**railway-truck**”
  - **bi**-directional formation,
  - with **automatic coupling** solutions...



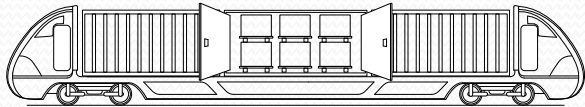
# The New Rail Freight Paradigm: The Train

- Small “**Co-modal**” train unit
- Capacity (about) **3 TEU**
- Speed 80-160 km/h
- **Diesel / electric** drive traction motors on each axle.
- **Driving cabs** on both **ends** (avoids shunting, marshalling)

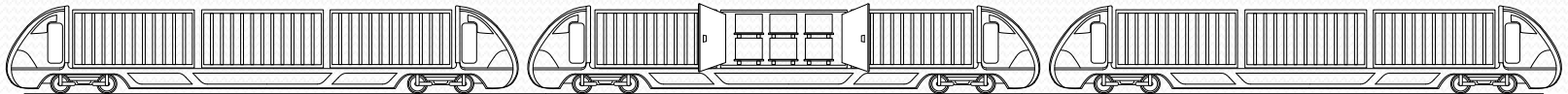


# Truck train – transport options : corridors, feeder lines, ...

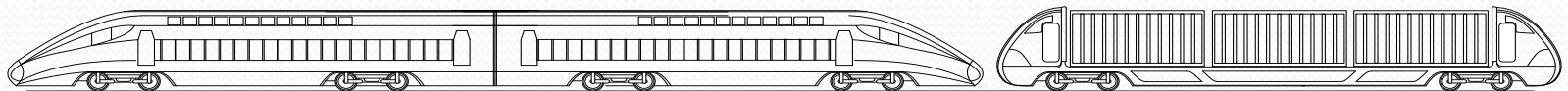
- Single "truck train" unit (sidings, feeder service)



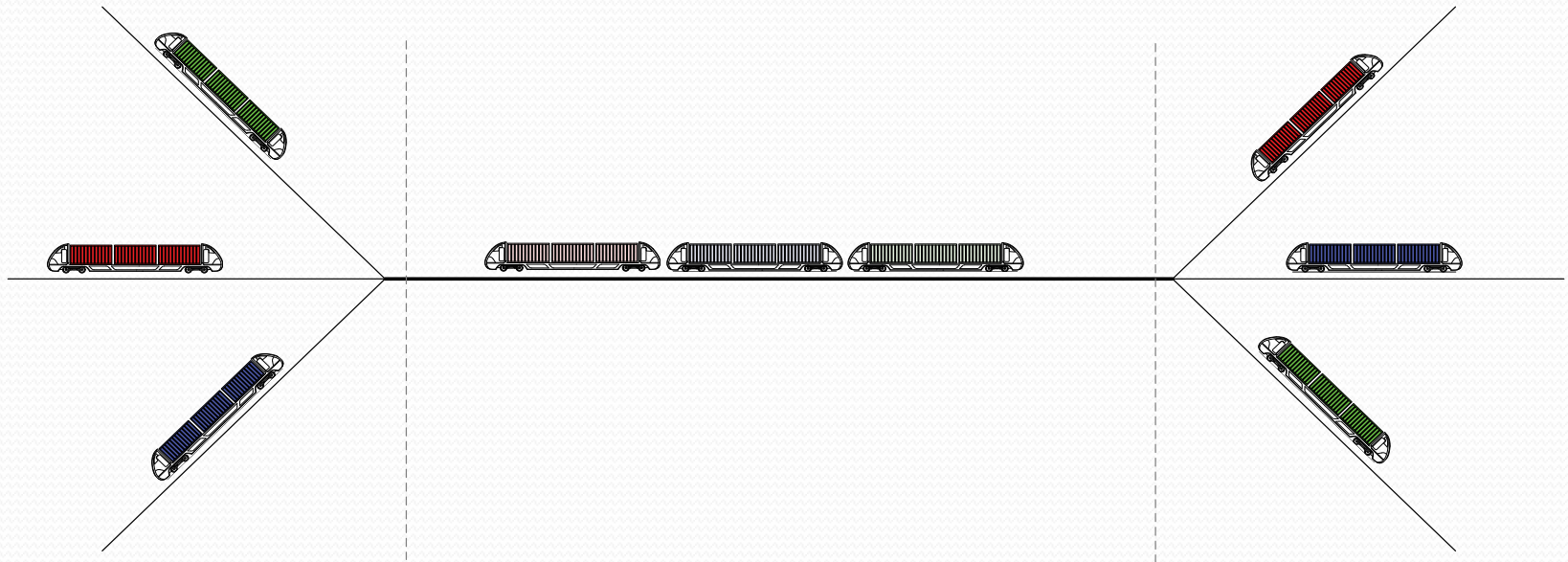
- Several "truck train" units together - truck lines



- Passenger train + "truck train" unit



# HUB&SPOKE – LAST MILE – CORRIDOR – CO-MODAL SOLUTION



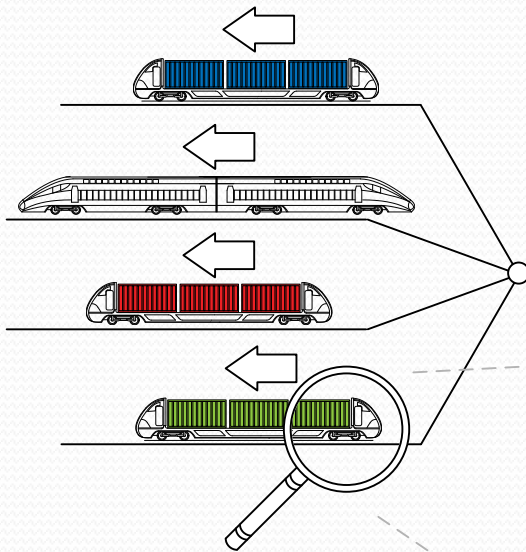
**New innovative rail  
freight solutions**  
Short distances  
(pick up and delivery)

**Traditional rail freight  
paradigm**  
Trains 1500 – 1800 T  
Long haul

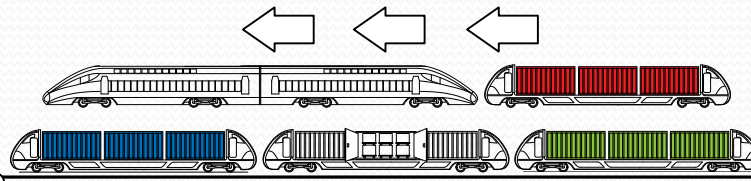
**New innovative rail  
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# HUB&SPOKE – LAST MILE – CORRIDOR – CO-MODAL SOLUTION

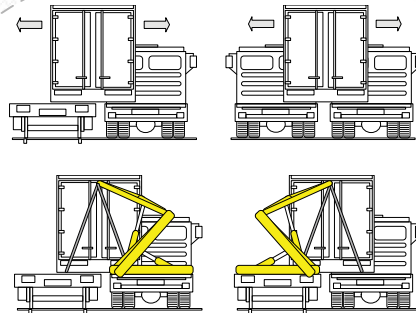
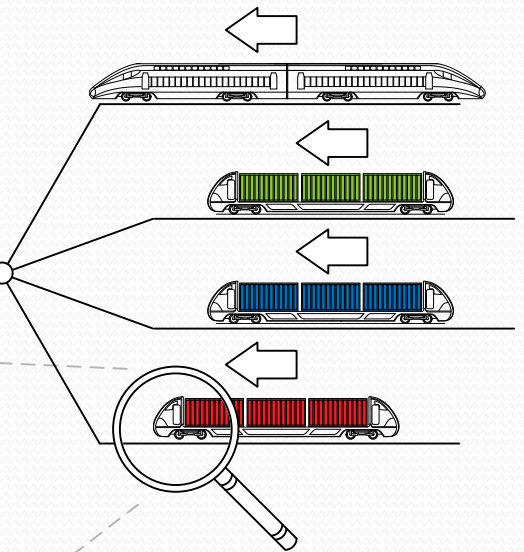
## »LAST MILE« SOLUTIONS



## CORRIDOR SOLUTIONS

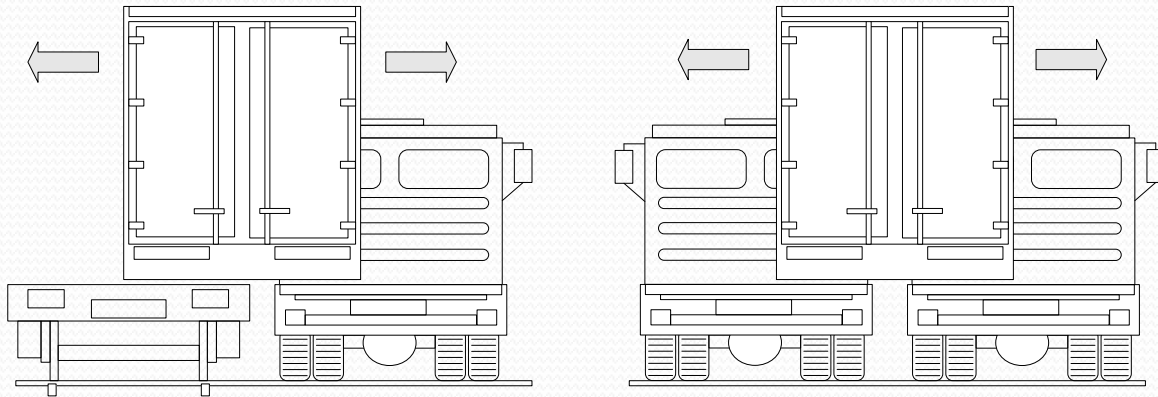


## »LAST MILE« SOLUTIONS



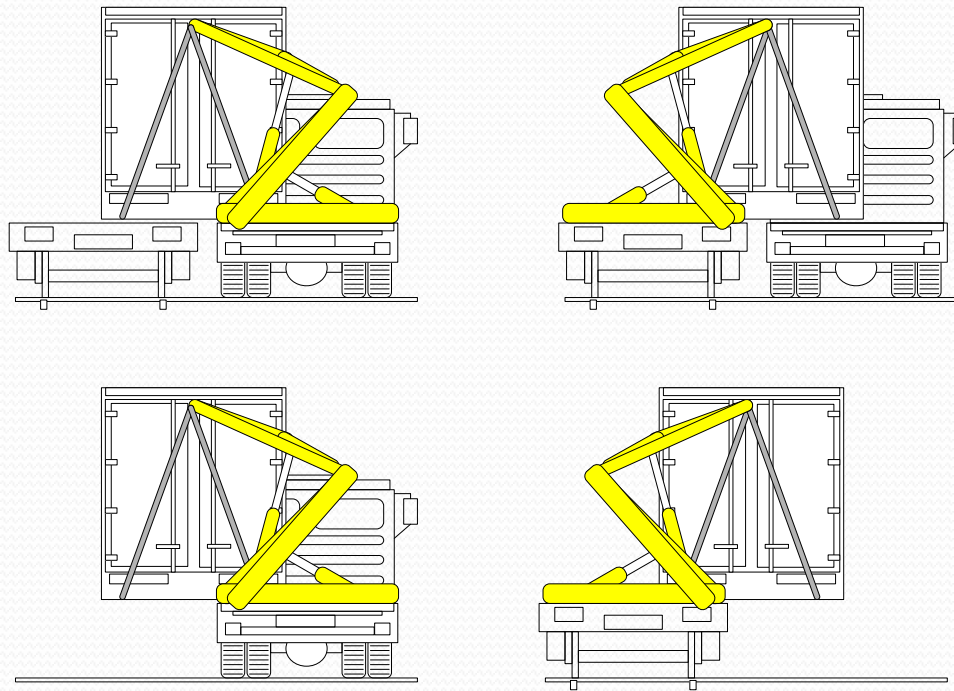
# The New Rail Freight Paradigm: Transshipment technology

- **Horizontal** transshipments:



# The New Rail Freight Paradigm: Transshipment technology

- On train and/or the truck



# The New Rail Freight Paradigm: Transshipment technology

- **Flexibility:** transshipment **along the whole railway network** (sidings, free tracks...)
- **All the available tracks = co - modal terminal in the city**
- **Short transshipment process: 5 - 10 minutes**
- **Low investment costs** (EUR 35 000 - 200 000)
- **Short distances...**

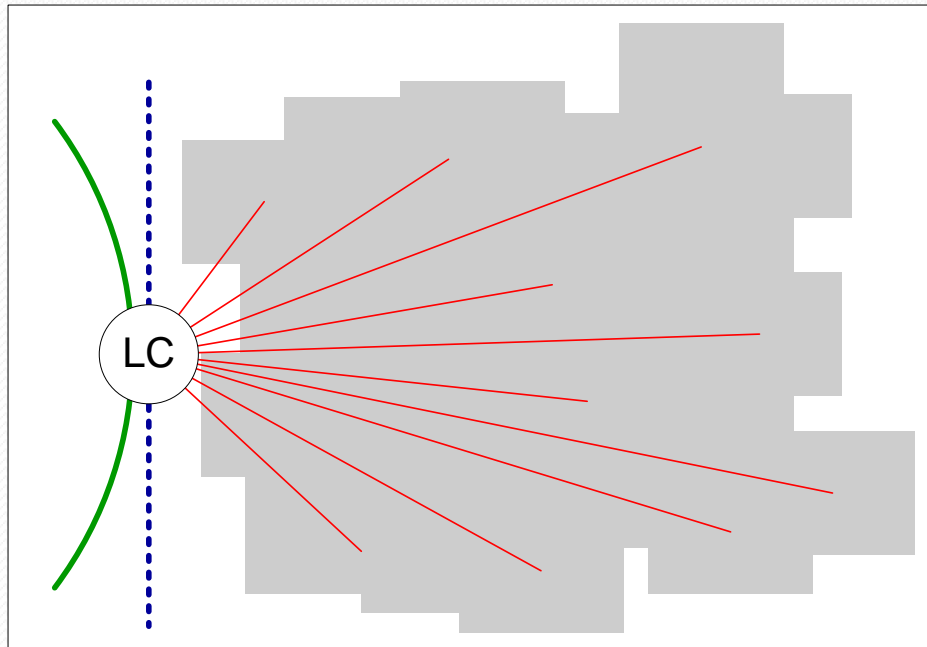
# The New Rail Freight Paradigm: Free Access to The Vacant Railway Infrastructure

- **Software** solutions for the “on line” **time table** setting available ! (Free access...)
- **Big organisationa chalange** for the railways..

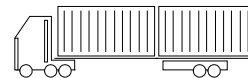


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- New Rail freight paradigm and **city logistics !**

# Rail and Urban Logistics – today



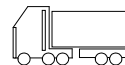
Highway – large trucks



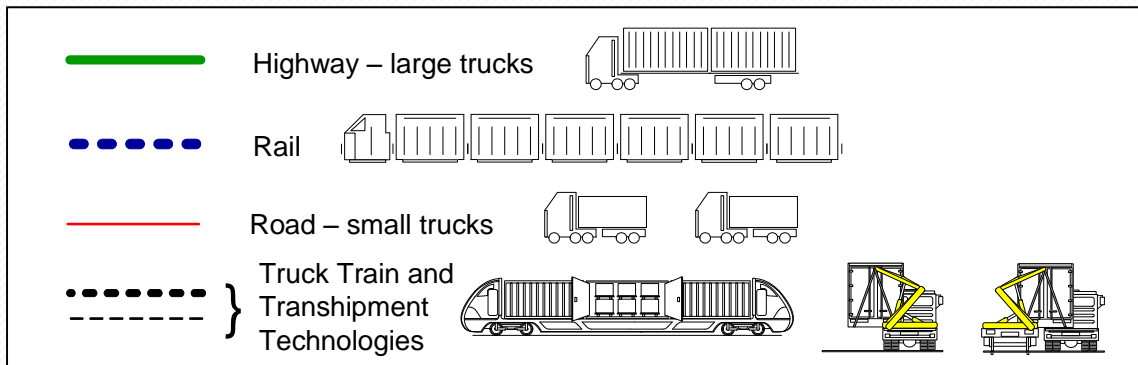
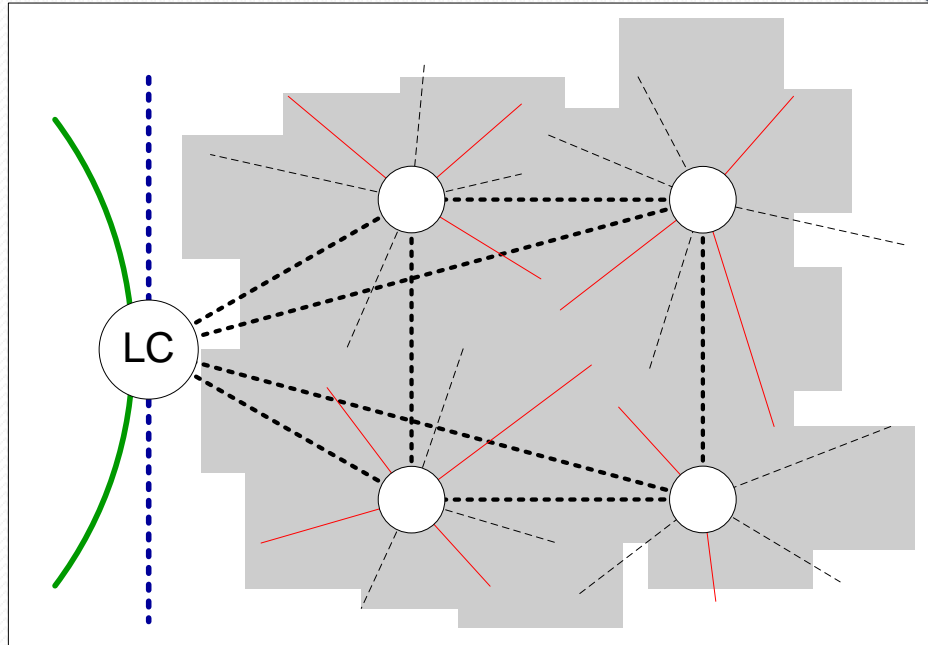
Rail



Road – small trucks

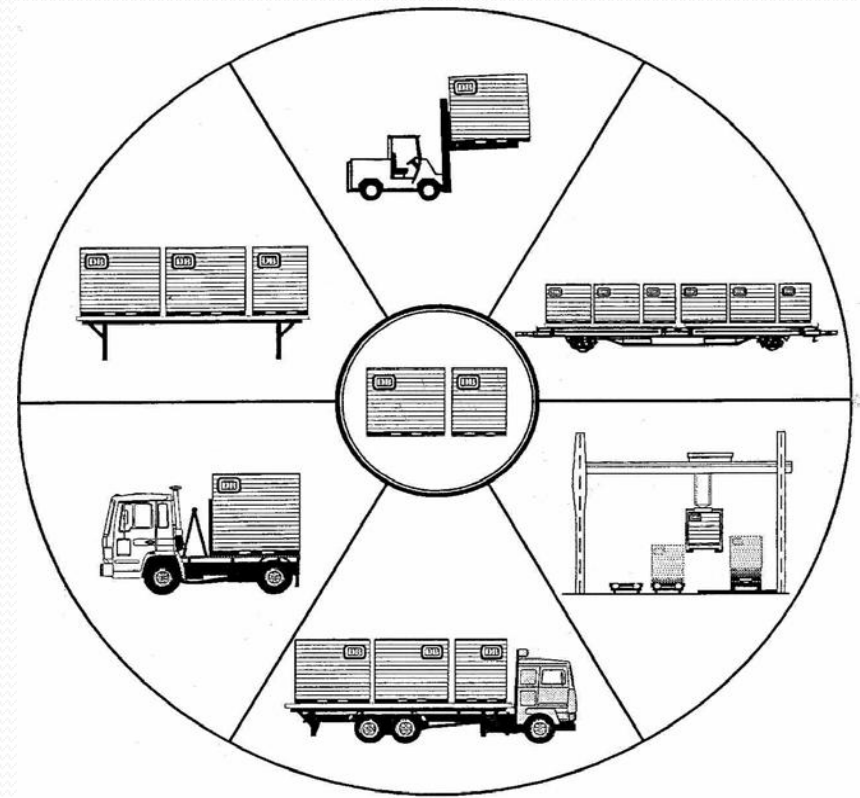


# The New Rail Freight Paradigm: For Urban logistics



# Possible solution: Transport units

- DB – logistics box concept
  - No success ?
- Is standardised  
**Intermodal small  
Container system for city  
Logistics still an option?**



Source: J. Woxenius, *Intermodal transshipment technologies – an overview*, 1998

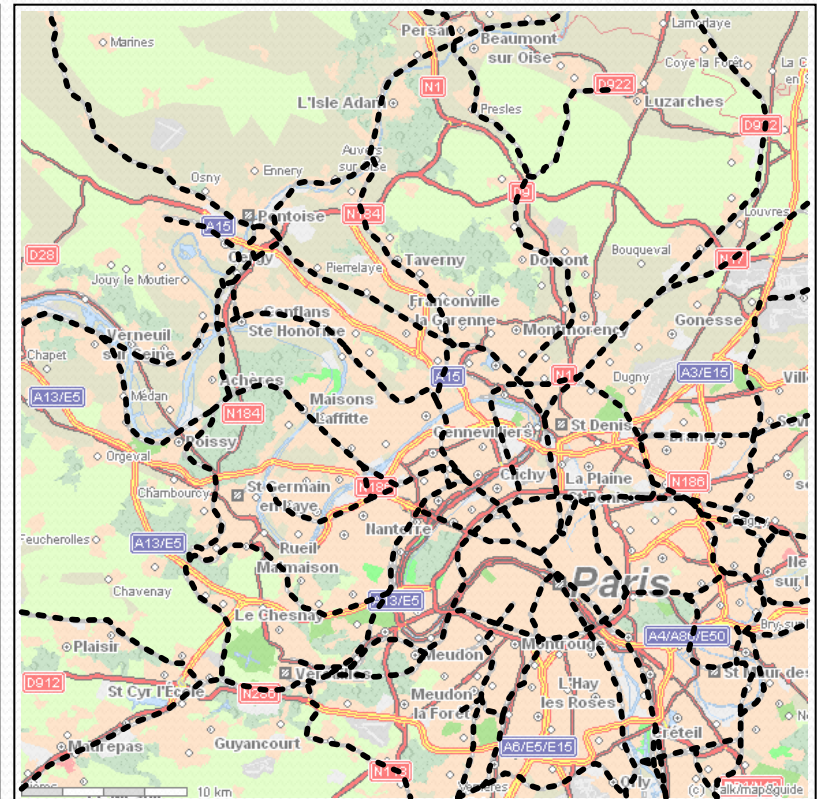
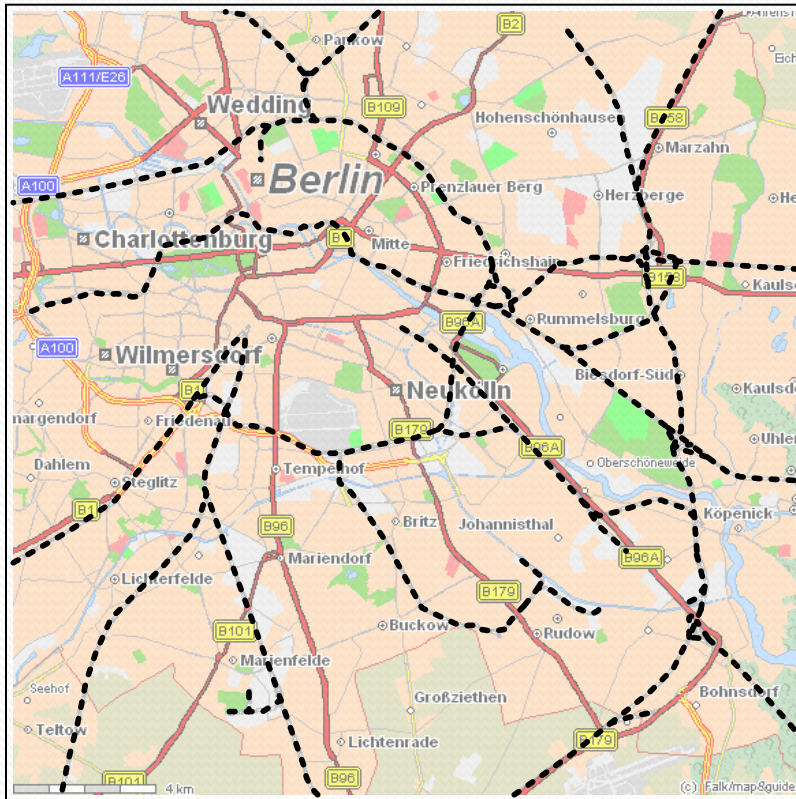
# The New Rail Freight Paradigm: For Urban logistics

**Advantages** of the new rail freight paradigm in the urban areas:

- Use of **all available** railway **infrastructure** in the urban areas (**sidings, free tracks, warehouses...**)
- Day and **night** deliveries
- **Polycentric** delivery concept - **less congestion** on the urban roads

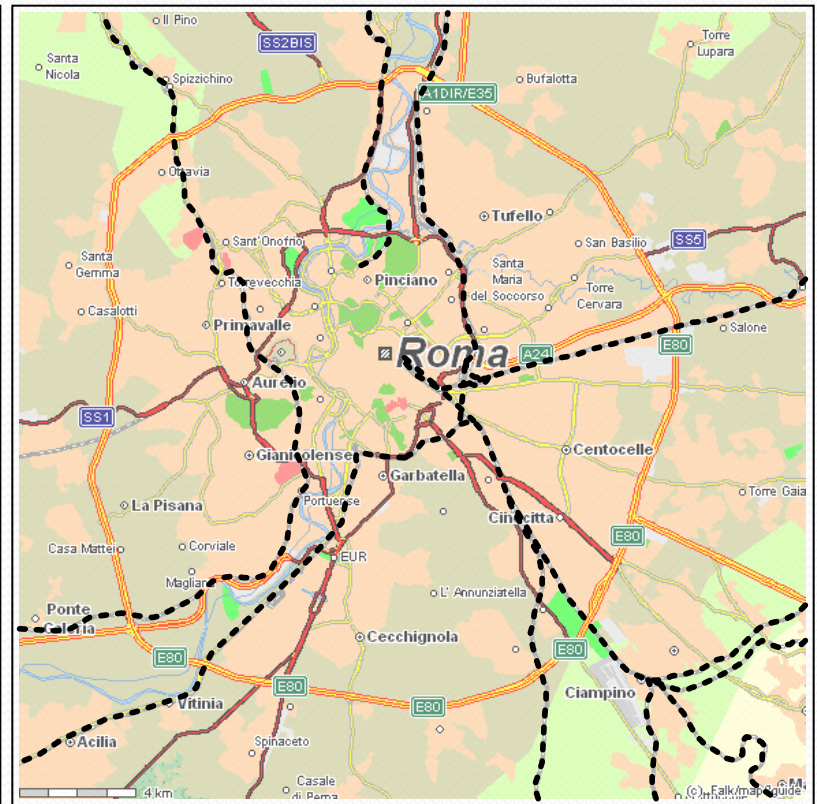
# The New Rail Freight Paradigm: For Urban logistics - potential

- Berlin, Paris



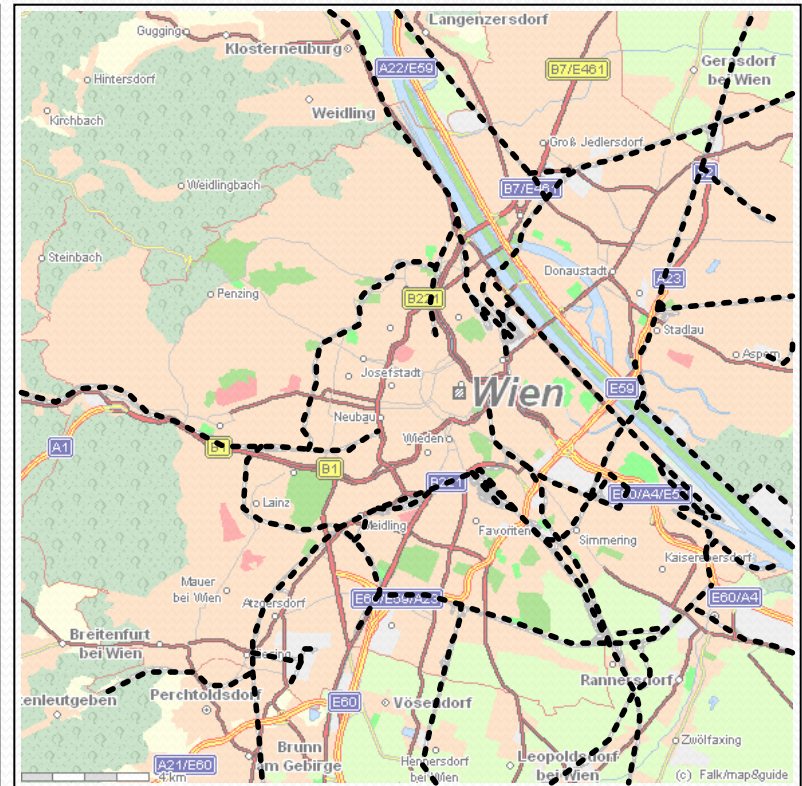
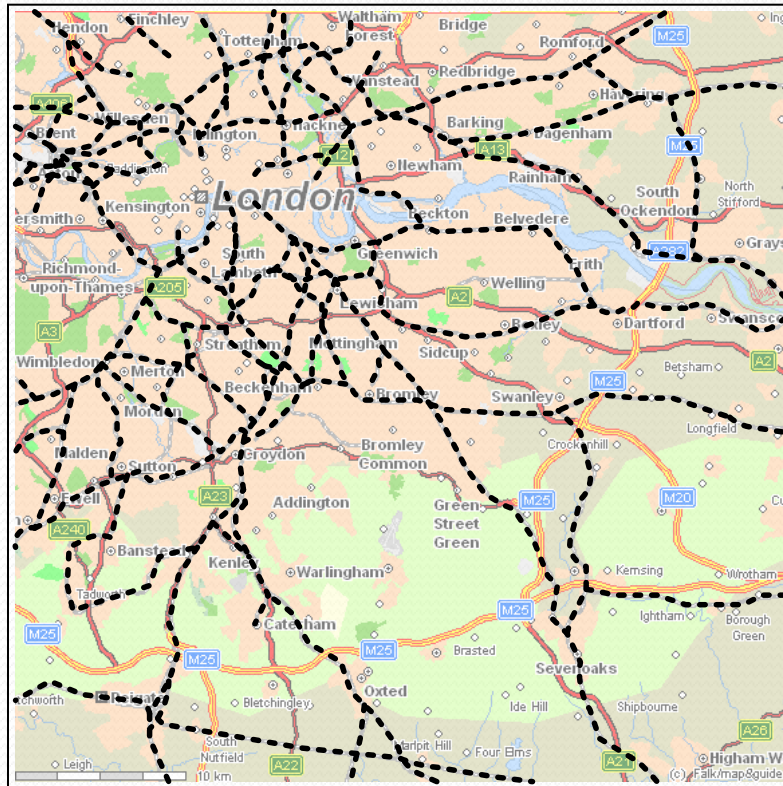


- Prag, Rome



# The New Rail Freight Paradigm: For Urban logistics - potential

- London, Vienna





- 
- **The New Rail Freight Paradigm:  
For Urban logistics - Reality**

# The New Rail Freight Paradigm: For Urban logistics - Reality



# The New Rail Freight Paradigm: For Urban logistics - Reality

## The economics of the “Truck train”:

- **savings** of over **27%**, against the **road** transport:
  - less than **200 km**,
  - on an **annualised** transport value of **~EUR 2.5** million.
  - Investment **recovered** in less than **three** years.

*SOURCE: Sheffield Advanced Railway Research Centre*

# The New Rail Freight Paradigm: For Urban logistics - Reality



# The New Rail Freight Paradigm: For Urban logistics - Reality





# Conclusions

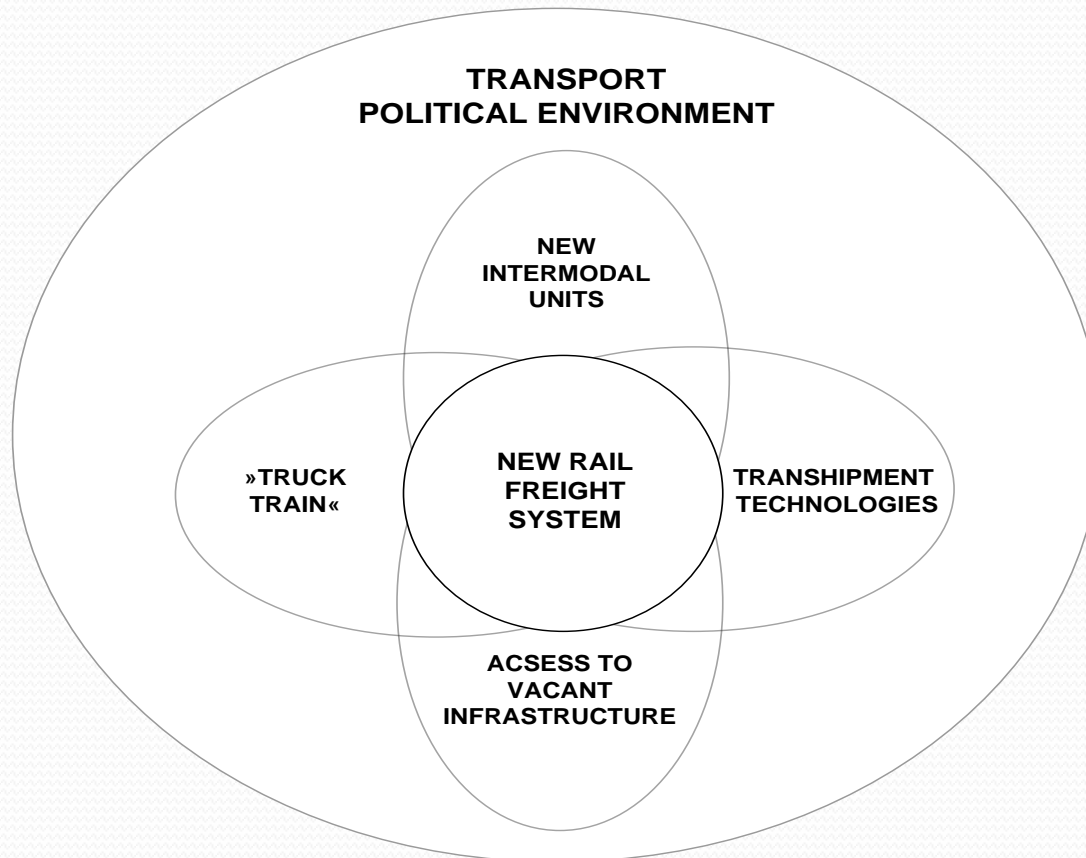
- Prospective **market niches** for the innovative **rail freight** transport paradigm are:
  - **Urban logistics and feeder lines...**
  - **For transport of:**
    - small shipments (valuable, perishable goods),
    - short distances

# Conclusions

- What is the problem?
  - **Existing** freight paradigm of railways
  - **Lack** of implemented **innovations**
  - **Non flexible,** monopolistic, (state owned) **railway** companies

# Conclusions:

**For new rail freight paradigm (city logistics)  
– coordinated approach is needed**





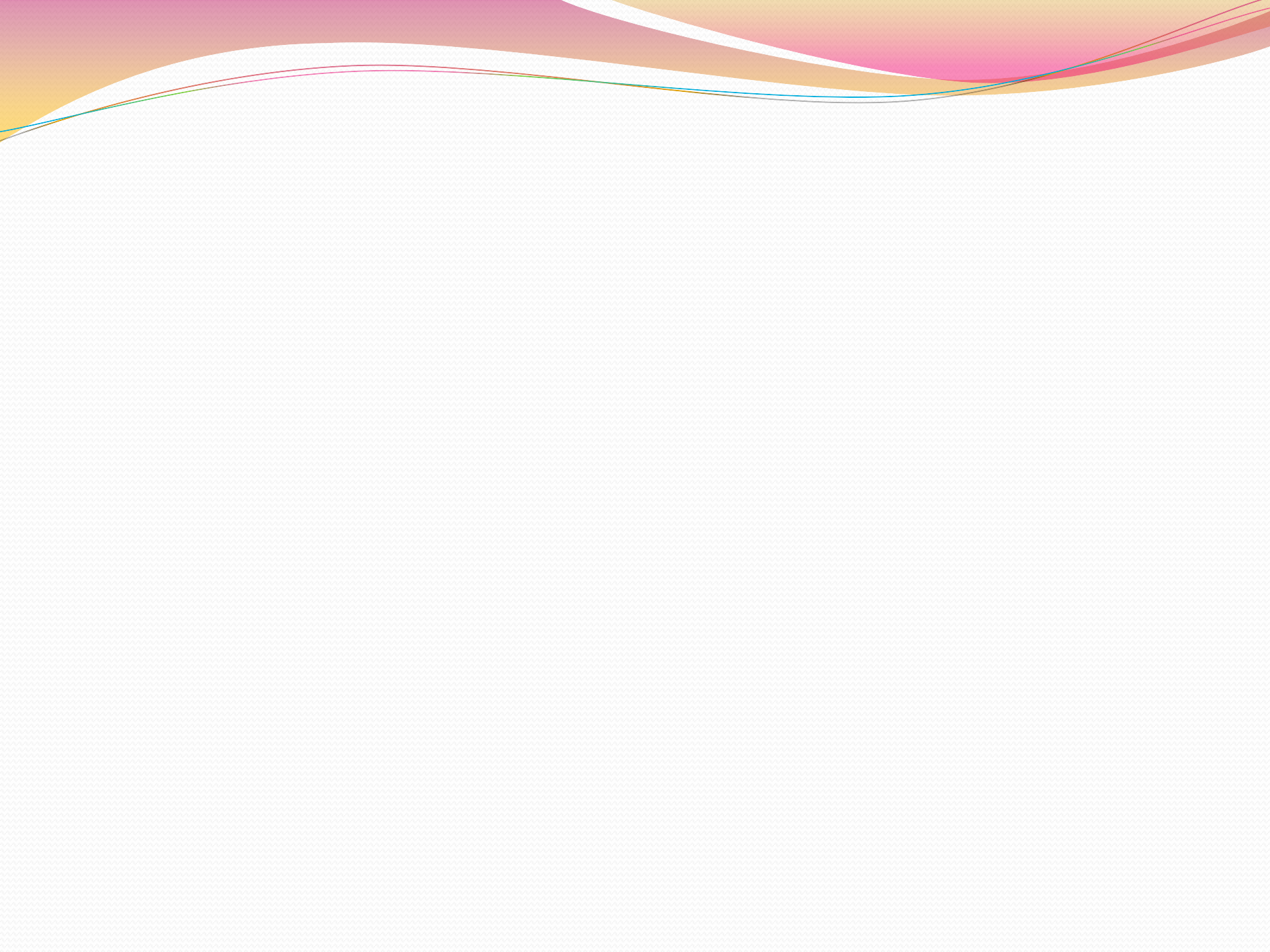
# Conclusions

- **Conditions** for Efficient Freight Transport in Cities:
- **Efficient city logistics** schemes call for **supportive**:
  - policies
  - **commitment** of:
    - public bodies
    - receivers
    - suppliers /logistics operators and
  - Infrastructure
  - Innovative transport technologies
    - Some of them are already available...but....?!

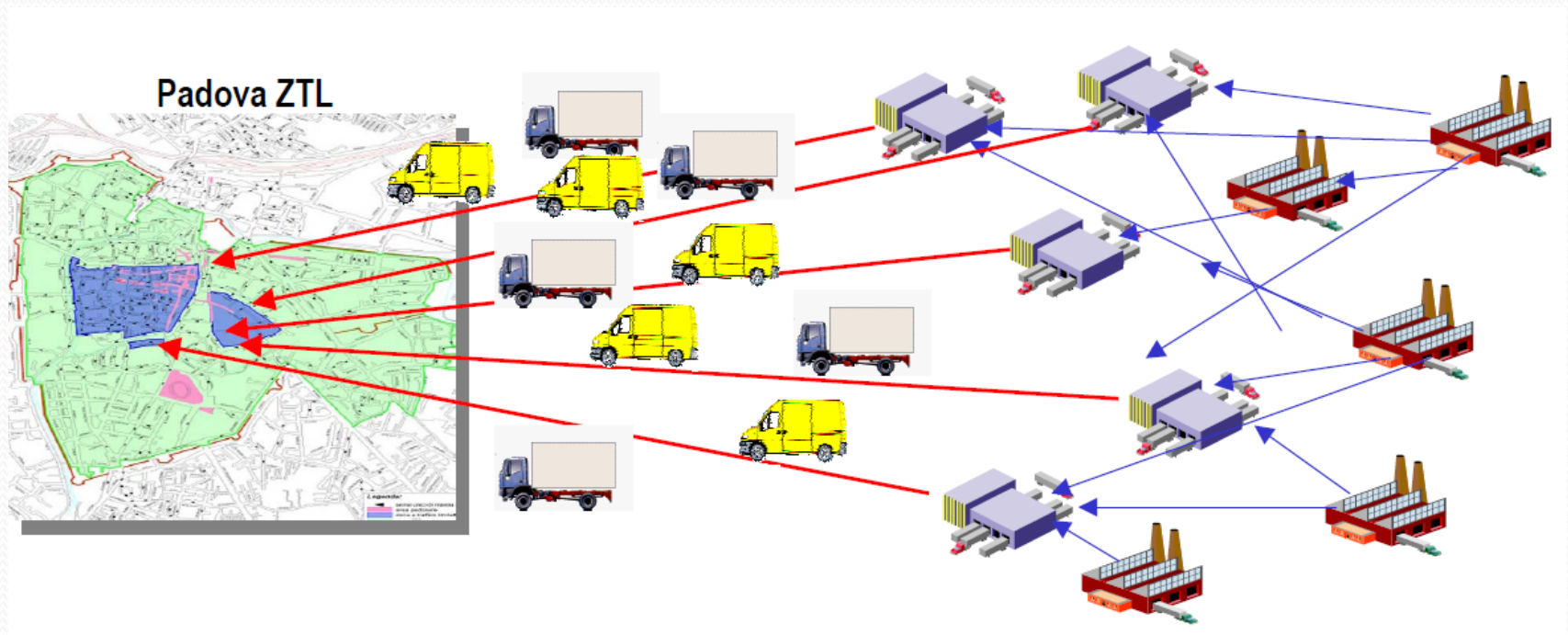


Thank you for your kind attention !

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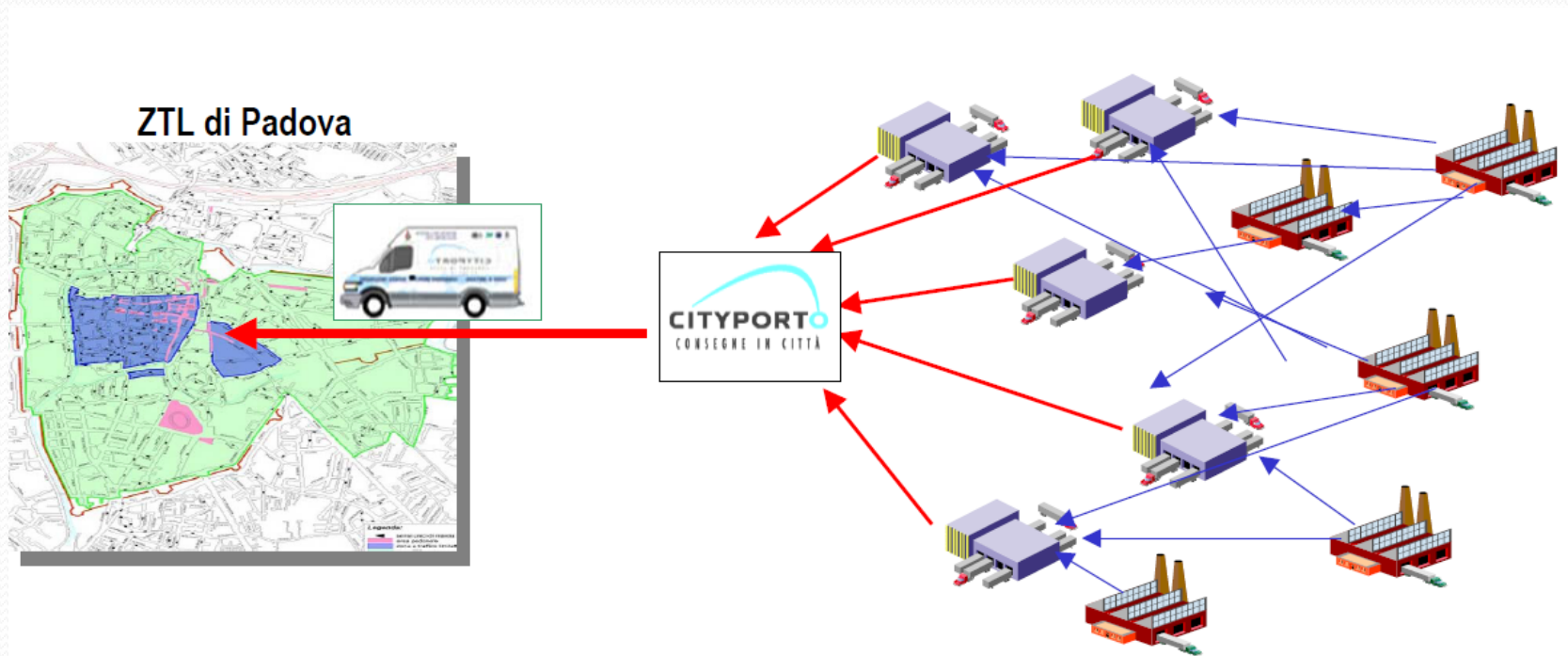


# Possible solution: PADOVA – before 2004



Source: Carlo Vaghi, 5<sup>th</sup> Bestufs II Conference, Wien, 2006

# Possible solution: PADOVA – after 2004



Source: Carlo Vaghi, 5<sup>th</sup> Bestufs II Conference, Wien, 2006

- Routing – delivery optimisation

