



CMP – Nordic hub



Bart Steijaert

CMP COPENHAGEN MALMÖ PORT

The region

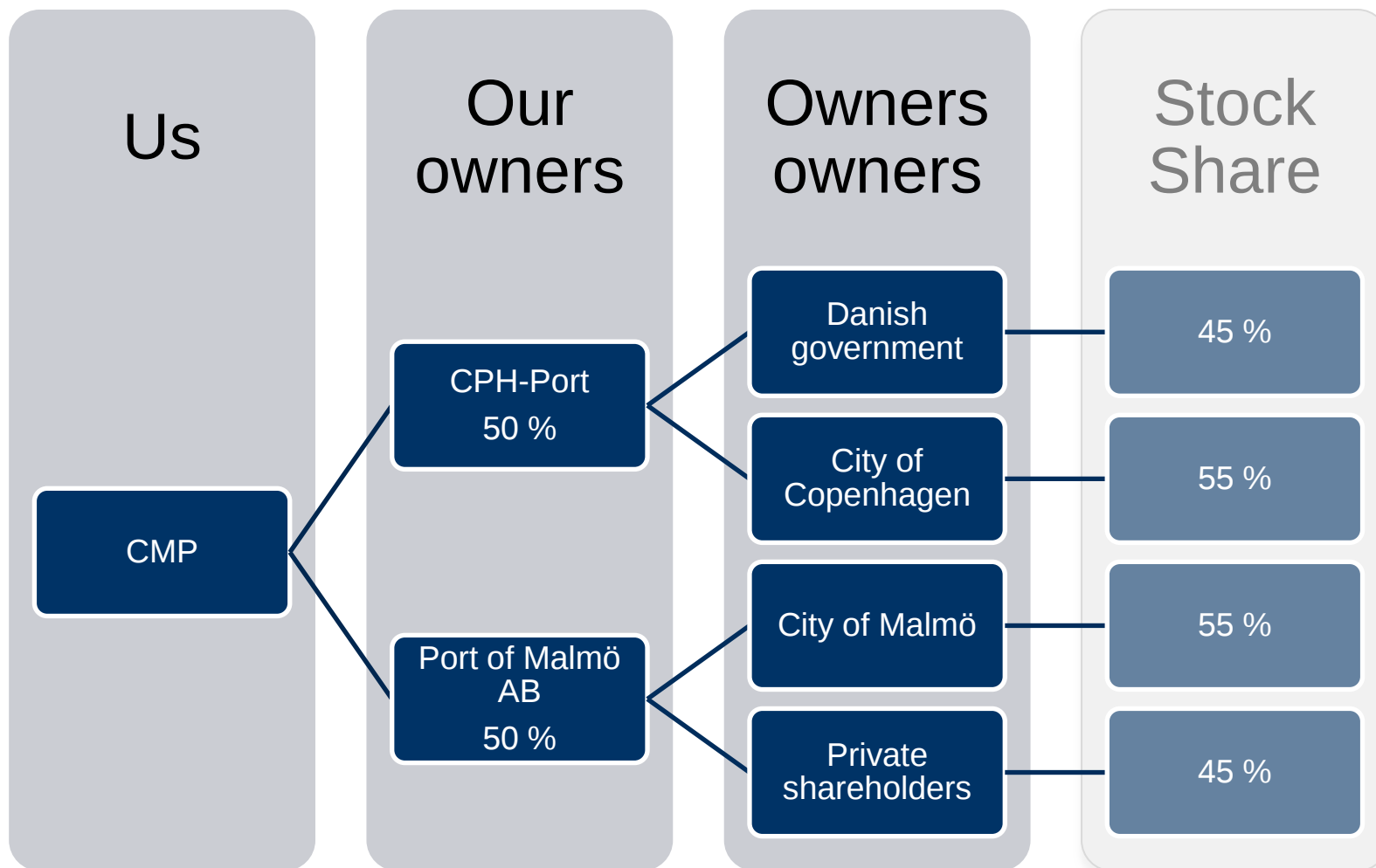


- Europe's 11th largest region based on purchasing power – same level as Frankfurt and Manchester
- 3,6 million consumers
- A considerably larger market and possibilities for increased sale
- "Gateway to the Baltic" – the new market around the Baltic Sea with more than 100 Million inhabitants

The Öresundbridge



CMP owners

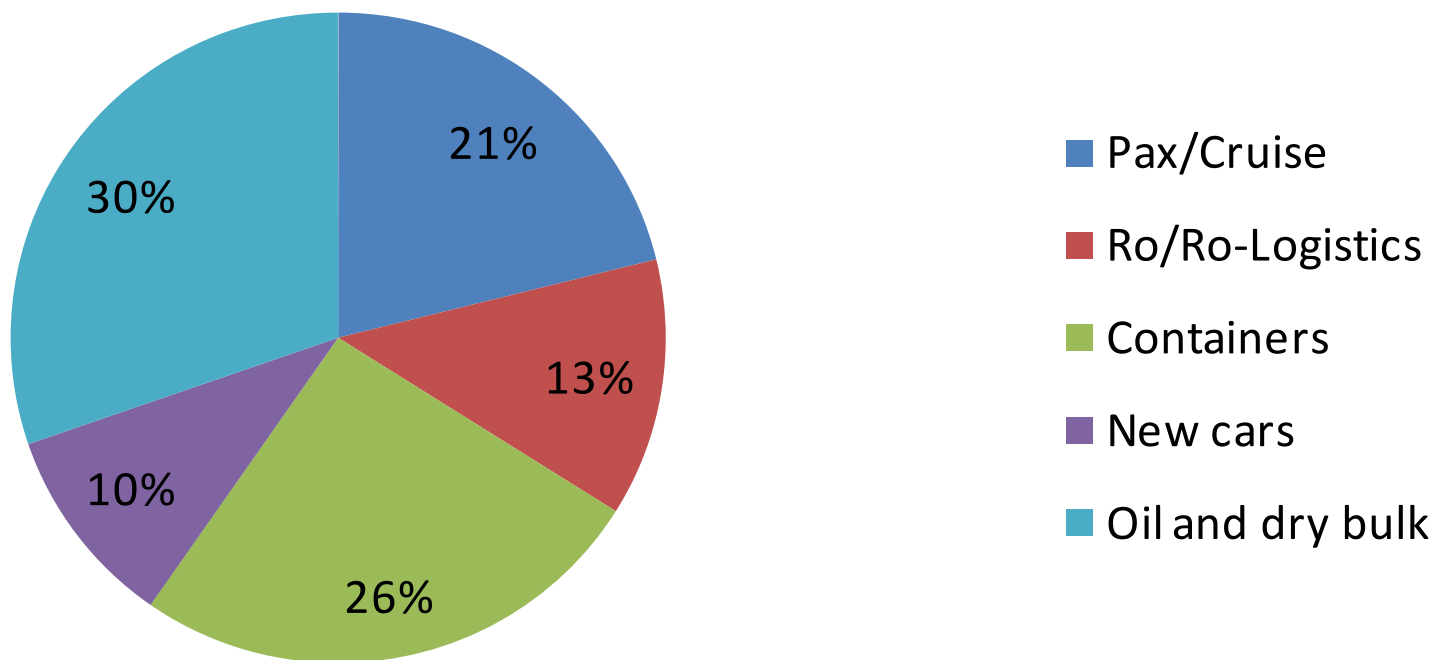


CMP key financial data

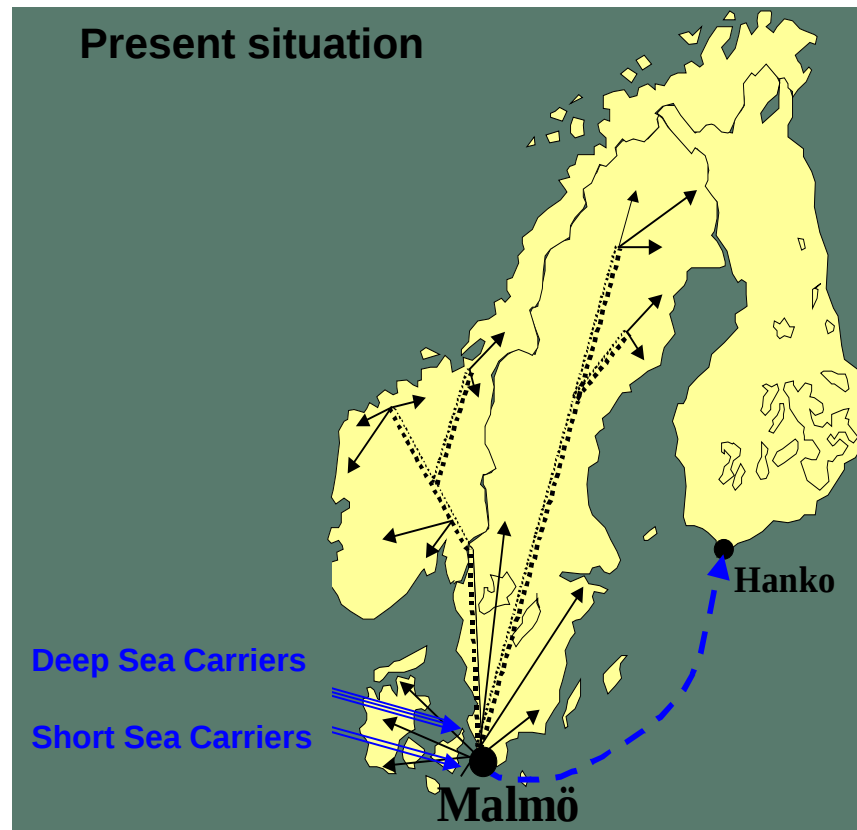
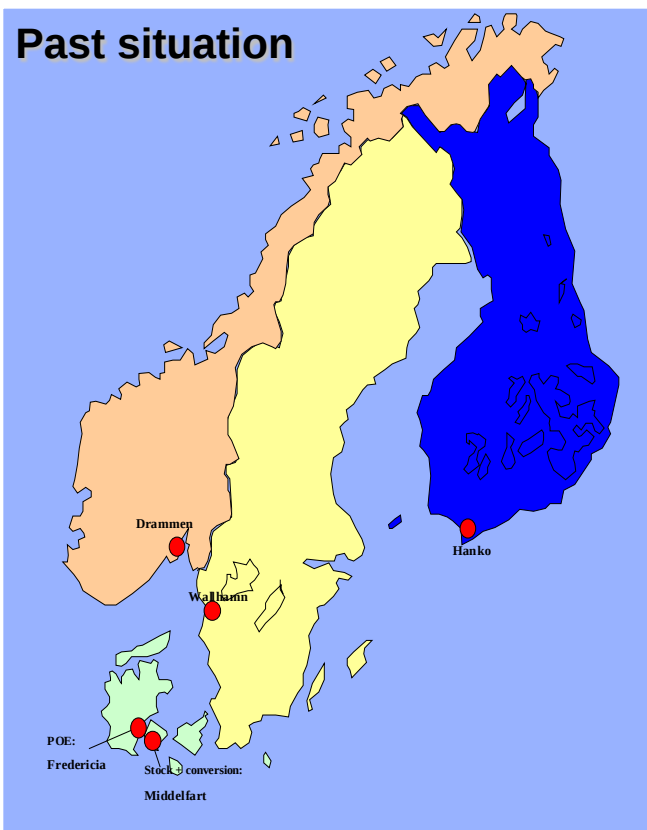
	2009	2008	2007	2006	2005	2004	2003	2002	2001
Net turn over (Million SEK)	733	784	733	649	603	545	510	473	464
Profit after financial items (Million SEK)	128	181	146	93	80	35	31	13	9
Net margin (%)	17	23	20	14	13.2	6.5	6.1	2.8	1.9
Solvency (%)	75	71	68	61	50	56	59	58	57
Profit/equity ratio (%)	24	41	47	39	42	23	22	10	7
Turnover per employee (1,000 SEK)	1.779	1.647	1.497	1.372	1.302	1.179	1.094	1.081	1.052
Turnover from operations per employee (1.000 SEK)	575	624	614	546	503	455	372	379	343
Number of employees	412	476	490	473	463	462	466	438	441

Business divisions 2009

(% of turnover)



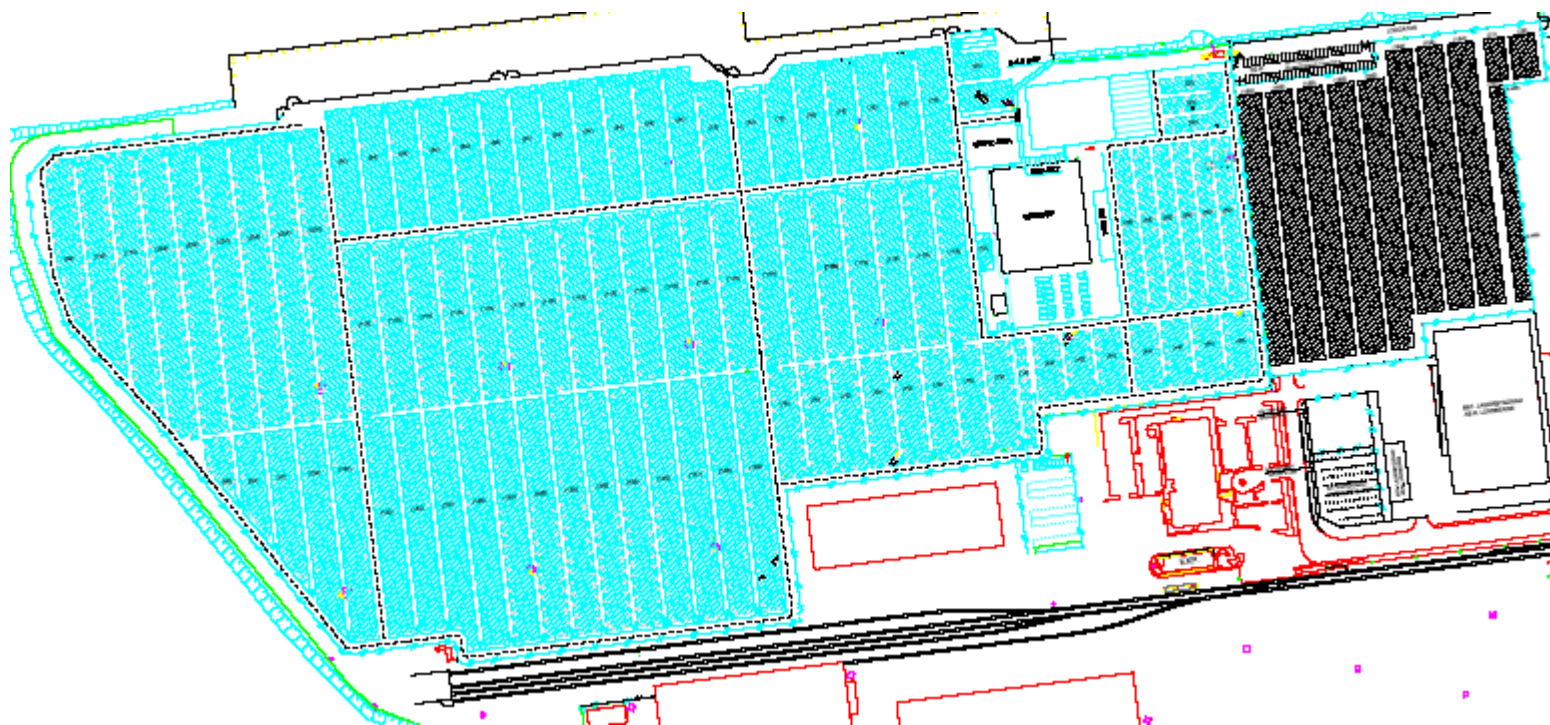
The Logistics concept of Toyota



The Malmö “terminal” at the time of first contact 2000



Toyota Nordic hub Terminal



Total investment of 200 mio SEK

225,000 m² – started operations Feb. 2003

Expansion: 30,000 m² (1500 cars) – ready 1 March 2006

The Nordic Hub - Malmö



Copenhagen Malmö Port carhandling development:

2003: Toyota – 286,000 m2



2005: Motortransport – 186,000 m2



HONDA



ISUZU

2006: Autolink – 96,000 m2



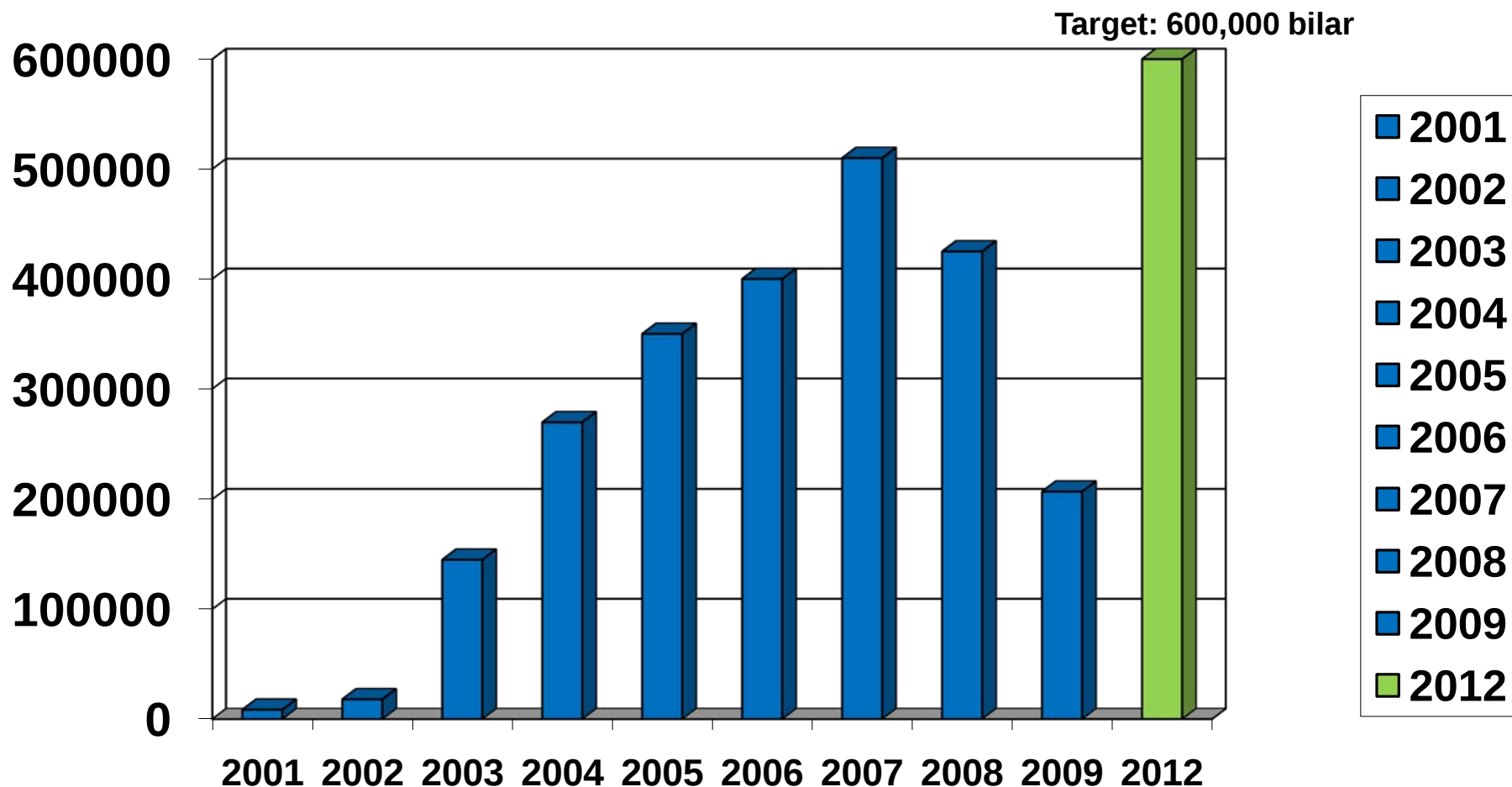
Mercedes-Benz



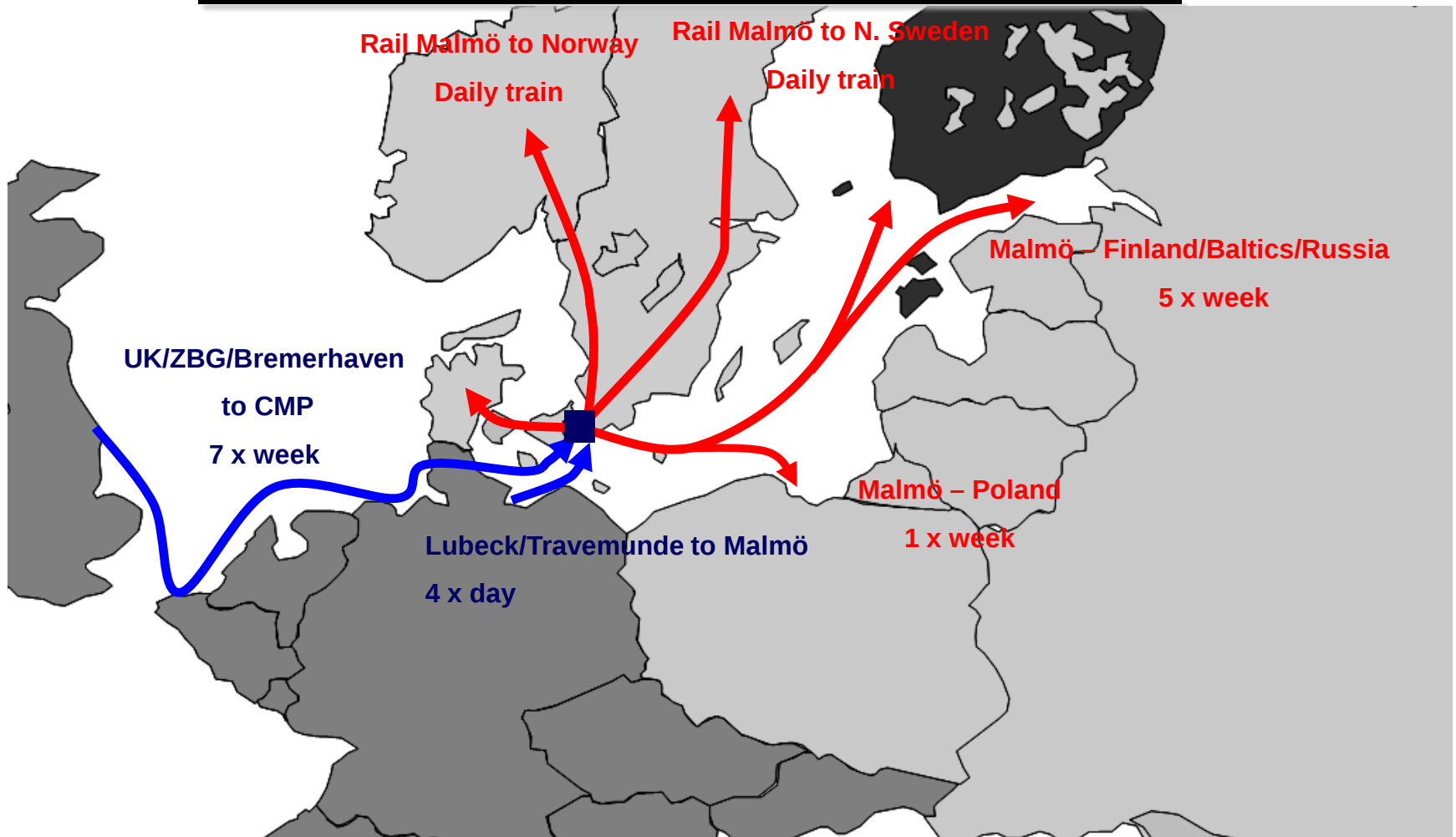
SUZUKI



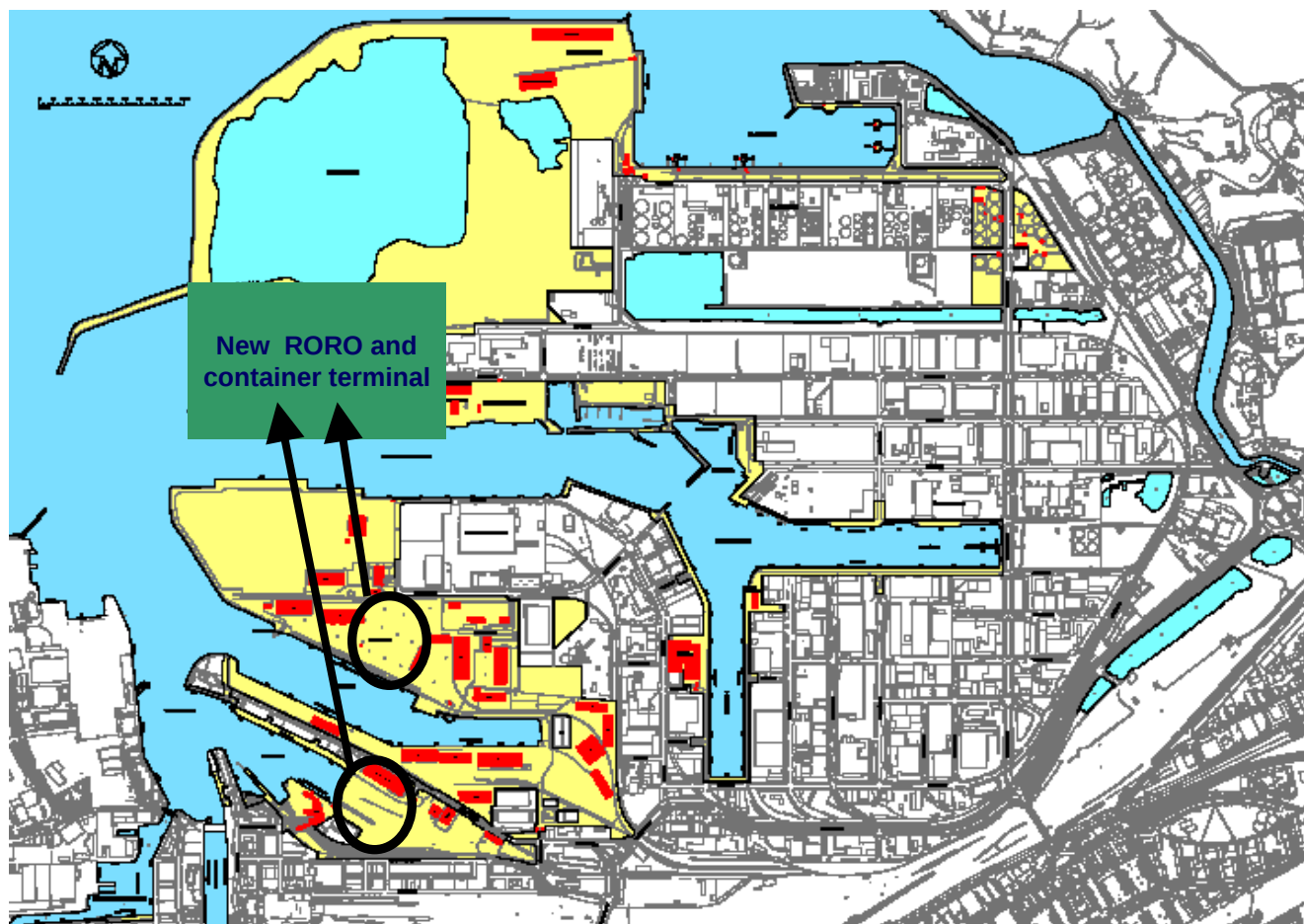
Development and future for carhandling in CMP

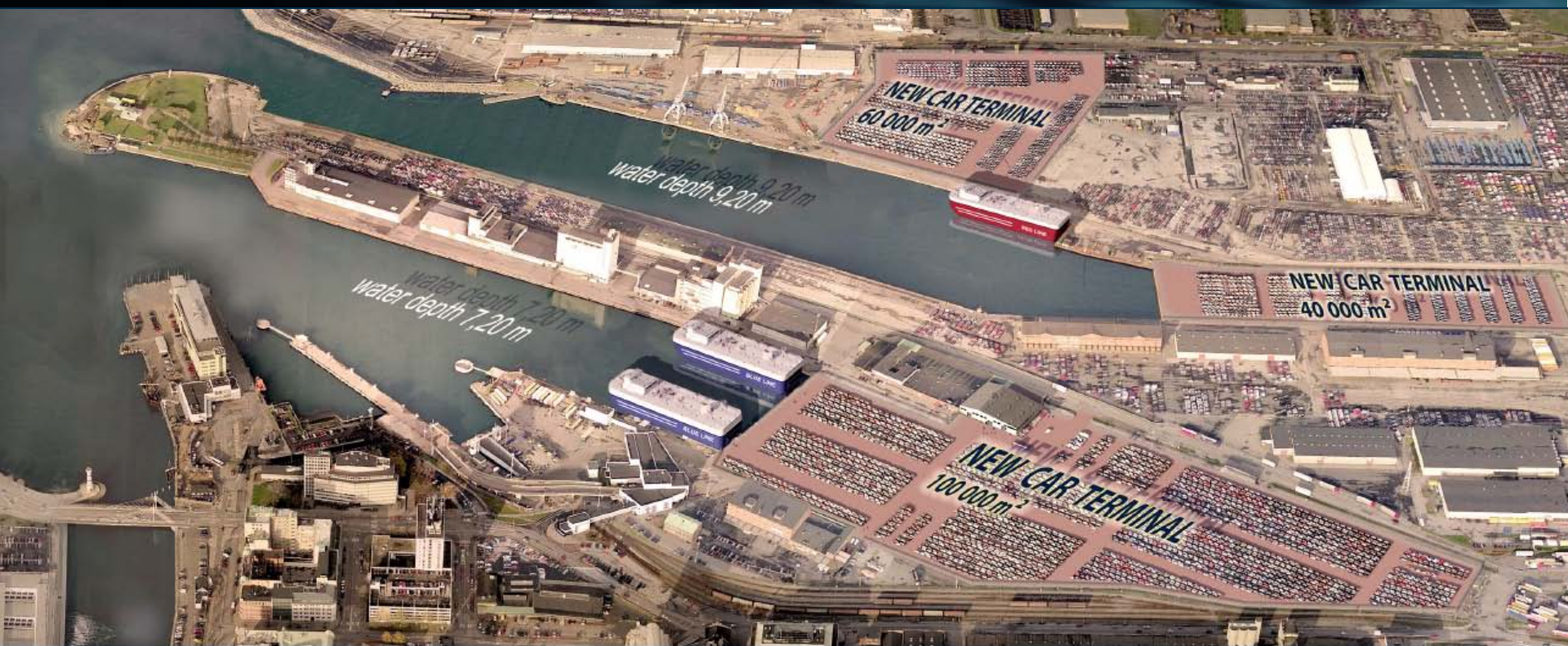


CMP - Nordic car hub incl. Russia and the Baltics



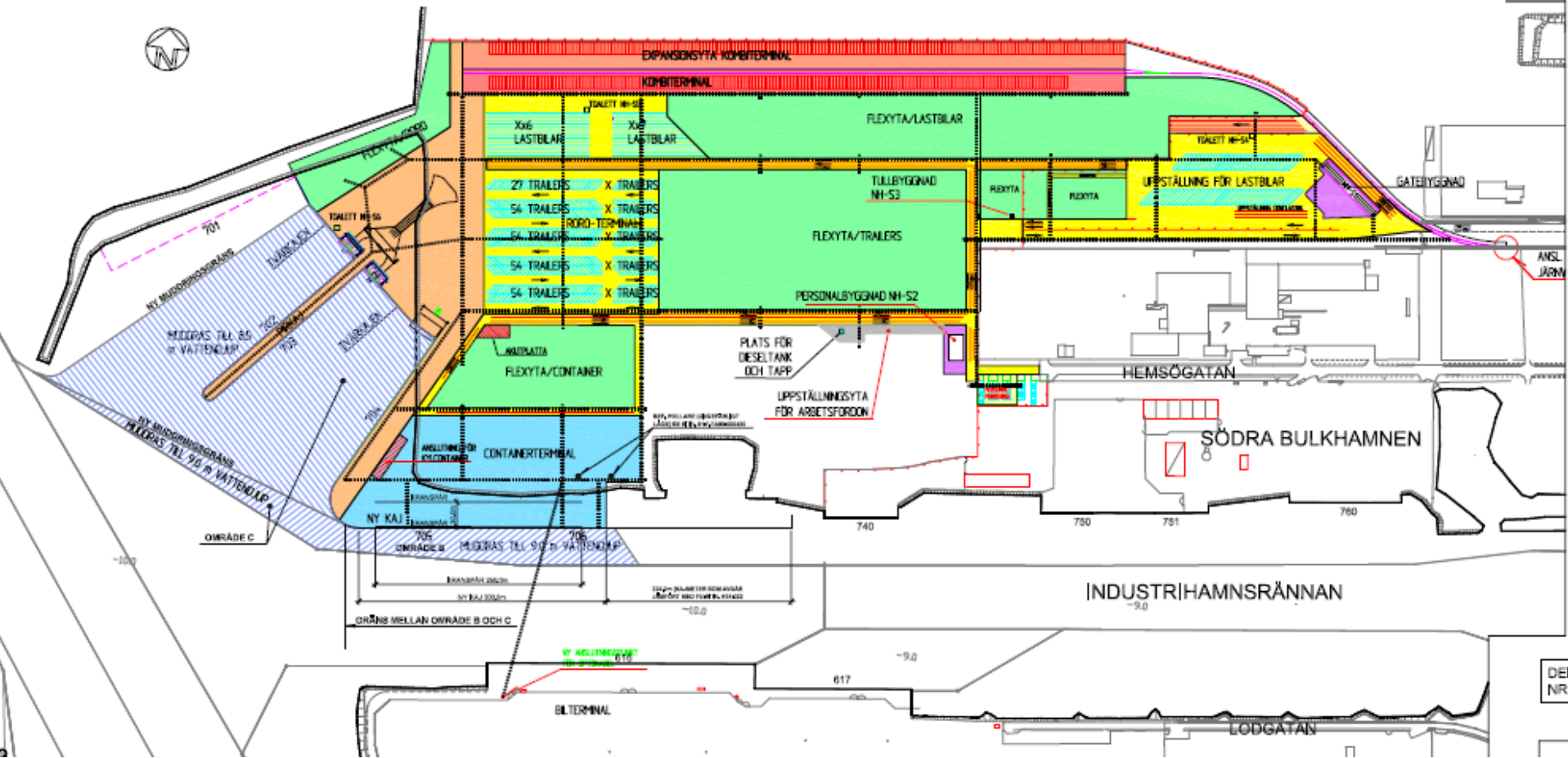
Move of ferry and container terminal Planned ready date April 2011





CTP new car terminal Malmö 2011

Northern port: RORO, container and Rail-combi terminal



Northern port



Land area of 1.500.000 m²

- Logistic Park
- RORO - terminal
- Rail combined terminal
- Container Terminal
- 10 minutes to the Motorway
- Operational April 2011.
- 900 MSEK Investments 2008-2012

CMP Relocation of terminals

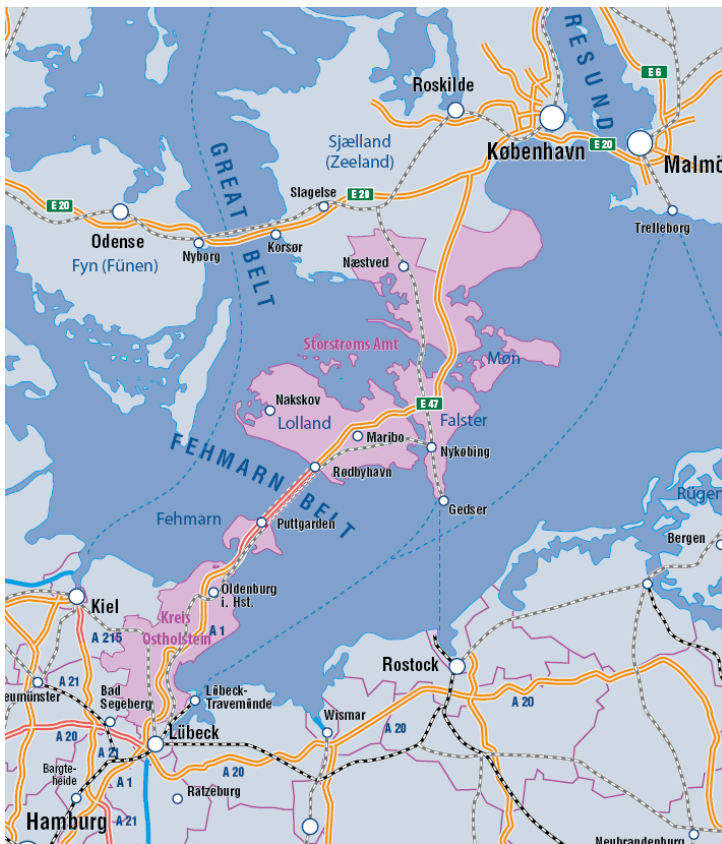


New port facility on Norra Hamnen. City of Malmö and CMP

Malmö port 2020



New logistics concepts & business opportunities:



Thank you!