



Fehmarn Belt Business Conference

2010

“What business opportunities
does the Fehmern Link
create?
A German perspective”

Lead times and frequency

- One of the most important area where the logistic industry can contribute is when comparing lead times and frequency.
- To be able to shorten the lead times and increase frequency without huge cost increases we need a good infrastructure.
- By having a high frequency and short lead times the companies have much more possibilities how and where to organize the storage and distribution.

Lead times and frequency

- Sea freight containers arriving to Hamburg are often shipped with feeder vessels to Denmark and Sweden.
- The normal transit time is approx 48 hours.
- The comparable transit time today with train would be 7-8 hours.
- By building the fixed connection over Fehmarn Belt would cut the transit time with approx 2 hours enabling train operators to run 2 roundtrips a day.

Lead times and frequency

- For trailers to Denmark the time benefit is not as obvious as for Sweden
- The normal transit time from Germany is approx 8 hours.
- The comparable transit time today with train would be 7-8 hours.
- By building the fixed connection over Fehmarn Belt would cut the transit time with approx 2 hours enabling train operators to run 2 roundtrips a day.
- When using this lane it would be possible to connect to other lines from Hamburg and Malmö to other destinations in Europe.



Network

boxXpress.de

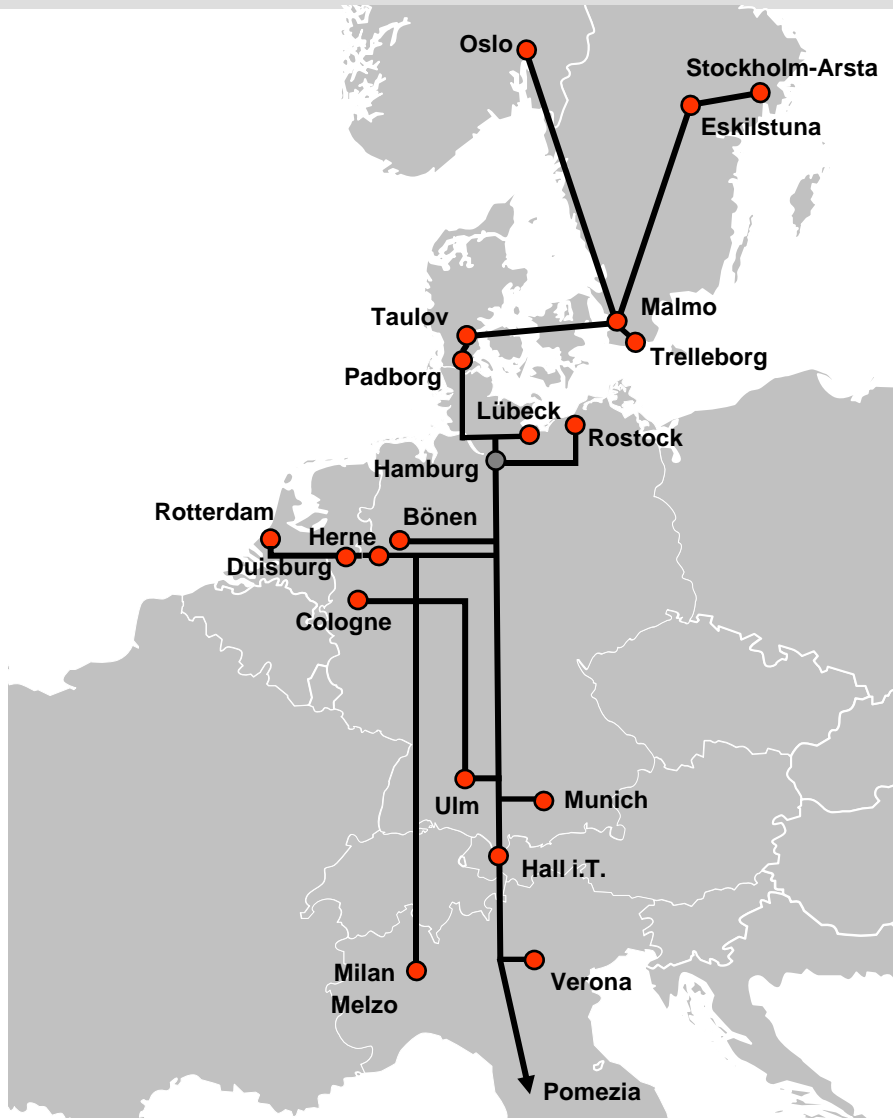
- Start of the system: June 2000
- Daily departures (Mo-Sa)
- A / B connections
- Capacity: 380.000 TEU p.a.

Company train



IMS Intermove Systems

- Hamburg-Enns-Vienna



Status 2009

- 70 trains per week
- 2000 trailers per week

Success factors

- Tractioner + Operator
- Seamless traction
- Integrated IT-Processes
- Effective terminals
- Mixed trains
- Value-added-services



Thank you for your attention!

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